

PURPOSE

Our Procurement Strategy outlines how our procurement activity will support the local economy whilst also meeting the national priorities for public procurement.

The Procurement Strategy is written at a time of commercial uncertainty – Brexit, Covid 19 pandemic, transportation issues affecting materials availability and the sustained period of low taxation and low inflation ending and areas of the economy struggling to fill job vacancies.

The public sector is required to support National priorities and use procurement as a tool for creating new businesses, new jobs, and new skills; tackling climate change and reducing waste; and improving supplier diversity, innovation, and resilience.

The Government is developing major legislative reforms for public procurement (set out in its Green Paper on Transforming Public Procurement 2020) which will deliver a new regulatory regime that better meets the needs of the UK. All contracting authorities need to prepare now to ensure they have the right procurement capability and capacity so they can benefit from these changes.

National Priorities For Public Procurement – June 2021 set out the strategic priorities for public procurement and how contracting authorities can support their delivery.



OUR VISION AND VALUES

Our vision is clear:

**Creating great homes and communities
with the people of Barnsley.**

Our mission supports our vision:

Great place, great people, great company.

Creating and developing vibrant neighbourhoods where diverse communities thrive and develop; attracting and retaining talented people, serviced by a diverse organisation.

Customer first

you'll be at the heart
of all we do.

Can do attitude

we will engage local suppliers
where possible and support the
local economy of Barnsley.

Curious

we will review all
procurement options to make
sure we consider new ways
of working and innovative
procurement ideas.

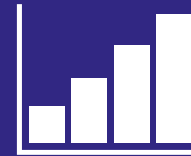
KEY AREAS

How are we delivering for Barnsley

Delivering for our customers - we will ensure all these areas support service delivery and provide value for money. We will engage with our customers on any procurements affecting our service to them.



ACHIEVING VALUE
FOR MONEY



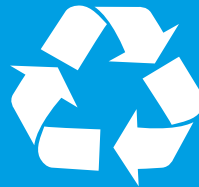
CONTINUOUS
IMPROVEMENT



CONTRACT
MANAGEMENT



STRATEGIC RISK
AND TECHNOLOGY



TACKLING
CLIMATE CHANGE
AND REDUCING
WASTE



COMPLIANT ROUTES
TO MARKET



ACHIEVING VALUE FOR MONEY

How we will achieve value for money

Barneslai Homes as a public contracting authority supports national priorities delivering for the people of Barnsley. We will encourage ways of working and operational delivery that achieve social, economic, and environmental benefits.

Social value

All our procurements where social value can improve economic, social welfare or wellbeing and influence the environment will include award criteria for Social Value of more than 10% of overall scores relative to quality and price.

We will educate our Suppliers and internal colleagues to understand Social Value and how this requirement can be supported, monitored, and embedded.

Small, Medium Enterprises (SMEs)

Working within the Procurement Rules, we will reduce barriers and make it easier for SMEs to sell their goods to or work with Barneslai Homes.

Working to meet prompt payment for SMEs of less than 7 days.

We will capture SME expenditure and analyse this to influence further and future engagements.

Barnsley Pound (supporting the local economy)

Barneslai Homes will aim to spend at least 75% of our funds locally supporting the Barnsley economy.



TACKLING CLIMATE CHANGE AND REDUCING WASTE

By reviewing the way we work; we will identify changes which can be implemented to reduce our carbon footprint.

Reducing waste, improving resource efficiency, and contributing to the move towards a circular economy.

Identifying opportunities for more sustainable purchasing which deliver environmental benefits.

Improving supplier diversity, innovation, and resilience.

Working to create a more diverse supply chain, which will better support new start-ups, small and medium-sized businesses and VCSEs in doing business on public sector contracts.

Encourage the wider adoption of innovation.

Contribute to the development of new methods to modernise delivery and increase productivity.





COMPLIANT ROUTES TO MARKET

Berneslai Homes utilises compliant routes to market via several Framework Providers for most of its contracting requirements.

Crown Commercial Services, YPO, Efficiency North, Fusion 21, ESPO, Northern Housing Consortium, Procure Plus, Procurement for Housing, NHS, Procurement Hub.

We will consider the level of support provided pre and post contract award where more than one route to market is available. We will seek opportunities provided by external events to engage with potential suppliers.



CONTINUOUSLY IMPROVING PROCUREMENT PRACTISE

We will work to ensure we continuously improve our procurement practices in line with government legislation.

The use of public sector external framework and DPS providers provide compliant routes to market wherever practicable.

Formulate and issue tenders for procurements bespoke to Berneslai Homes, including embedding our contract principles that identify 'must haves'.

Plan and manage the procurement portfolio looking forward at least 18 months.

Consider how we can transform service delivery through improving working practices, use of IT and reducing waste.

Assess delivery models by understanding the environment, constraints, requirements, risks, and opportunities prior to tendering.

Taking measures to identify and mitigate modern slavery risks in contracts (Modern Slavery Act 2015).

Actively identifying and reviewing contracts where data is shared (General Data Protection Regulations (UK GDPR)).

Introduce role based training for staff to develop procurement and commercial skills.

Include performance measures that are relevant to the service objective and proportionate to the size and complexity of the contract.



MANAGING CONTRACTS AND RELATIONSHIPS

We will provide support across the organisation to provide the tools to successfully manage our contractual relationships.

Provide support to Contract Managers for effective management and control of all contracts (whole term).

Produce standard documentation available to support contract management lead.

Provide training and support to embed contract management into business as usual.

Introduce a structured approach and early engagement of suppliers in financial difficulty or where they are experiencing supply chain issues.

Define and identify our strategic suppliers.

Engage with strategic suppliers to improve performance, reduce cost, mitigate risks, and harness innovation.



STRATEGIC RISK AND TECHNOLOGY

We have robust systems in place to minimise financial loss from both internal and external sources.

We identify suppliers across the organisation where insurance and compliance documents are required to be monitored (beyond tender process).

Continue to identify vulnerable parts of the supply chain and attributing plans to mitigate risk and create contingency plans for our strategic contracts.

We will identify and pursue technological opportunities which drive efficiency throughout the supply chain.

Use data effectively to identify trends and opportunities.

We will review the use of automated processes (robotics) to allow staff to focus on "added value" activities.



SUCCESS MEASURES

To measure our success we will:



Have an annual procurement plan that clearly identifies any areas of risk and has a planned procurement process.



Meet the target to achieve 75% of spend locally.



Include a minimum of 10% to social value in all our procurements.



Comply with procurement legislation across the organisation.



have staff that are trained and competent in procurement and contract management activities.



50% of contractors being local by 2028.

ACTION PLAN 2023/24

Forward Procurement Plan – 18-month forward plan in place by 1st July 2023.

Provide regular communications on procurement processes across the organisation.

Support to provide robust specifications for future requirements.

Review the current training we provide and update to include new legislation.

Manage strategic risk through obtaining copies of insurance and accreditations on renewal dates throughout contract terms.

Review the use of automated processes (robotics) to allow staff to focus on “added value” activities.

New Procurement Law – when details agreed by parliament issue new guidance to all managers and update our contract procedure rules to ensure they are compliant with any changes.



www.berneslaihomes.co.uk

Berneslai Homes Limited is a company controlled by Barnsley Metropolitan Borough Council. A company limited by guarantee, registered in England and Wales, number 4548803. Registered office: 10th floor, Gateway Plaza, Off Sackville Street, BARNSELY, South Yorkshire S70 2RD.

June 2023